School	Contact Information	Pre-Lic	ense Courses		Co	onti	~	ng Eo ourse		atio	n		6-Hour Designation	Other	Course Instruction Mode	
School		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	C	C	D	Courses	Classroom	Distance	

ABC School of Real Estate	920-993-4555	X	X									X	X
American School of Real Estate Express	866-739-7277			1	2	3	4	A	В	D			X
Blackhawk Technical College	608-757-7701			1	2	3	4	A		D		Х	
CCIM Institute	www.ccim.com										CI Intro: Introduction to Commercial Investment Real Estate CI 101: Introduction to Commercial Investment Real Estate CI 102: Market Analysis for Commercial Investment Real Estate CI 102: Market	X	

School	Contact Information		ense Courses		Co	ontii		g Ed urse	luca s	tion		6-Hour Designation	Other	Course Ins Moo	
School	Contact Information	Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	C	D	Courses	Other	Classroom	Distance
CCIM Institute	www.ccim.com											CI 103: User Decision Analysis for Commercial Investment Real Estate CI 104: Investment Analysis for Commercial Investment Real Estate Advanced Negotiations Workshop		X	
Commercial Brokers Group	608-772-0060 cbgmadison.com			1	2	3	4							X	
Common Sense Real Estate, LLC	www.commonsenserealestate .com	X	X	1	2	3	4	A	В	С	D				X
Continuing Ed Express LLC	1-866-415-8521 www.continuingedexpress.com	X	X	1	2	3	4	A	В	С	D		13 hrs, Broker 3 hr		X
Cooke Real Estate School Headquarters, Inc	800-943-9993 www.cookewi.com inof@cookeschool.com		X												X

School	Contact Information	Pre-Lic	ense Courses		Co	ontii	nuin Co	g Ed urse	luca s	tion		6-Hour	Other	Course Ins Mod	
School	Contact Information	Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	C	D	Designation Courses	Otner	Classroom	Distance
		_	T	1			1			ı		T			T
D'Aprile Real Estate Academy	414-520-8864		X											X	X
First Class Real Estate School, LLC	920-217-6755		X											X	
First Weber School of Real Estate	608-833-3711 www.firstweber.com												13 Hour		
Fox Valley Technical College	www.fvtc.edu			1	2	3	4		В	С				Х	
Gerrard Hoeschler	608-791-7715			1	2			A	В		D			X	
Institute of Real Estate Management	312-329-6079 www.irem.org											FIN402 – Investment Real Estate: Financial Tools Ethics for the Real Estate Manager Marketing & Leasing: Multifamily		X	

School	Contact Information		ense Courses		Co	ontii		g Eo urse		tion		6-Hour Designation	Other	Course Ins Mod	
School	Contact information	Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	C	D	Courses	Other	Classroom	Distance
Institute of Real Estate Management												RES201 – Successful Site Management HR402 – Leadership and Human Resource Essentials Managing Res Properties MNT402 – InsManaging the Physical Asset			
Jean Abegglen School of Real Estate	262-886-6940	X	Х	1	2	3	4		В	С				X	
Kaplan Professional Schools	651-523-1025			1	2	3	4		В	С			13 hrs, Broker 3 hr	X	
Keefe Real Estate School	262-248-4492 sbeers@keeferealestate.com		X											X	X
Lakeshore Technical College	920-693-1167 www.gotoltc.edu			1	2	3	4							X	
Laurel Stone School of Real Estate	920-428-0146 laurelstoneschoolofrealestate.com	X	X	1	2	3	4	A	В	С	D		13 hrs, Broker 3 hr	X	X

Calcal	Contact Information	Pre-Lic	ense Courses		C	ontii		g Eo urse		tion		6-Hour	Other	Course Ins	
School	Contact Information	Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	C	D	Designation Courses	Otner	Classroom	Distance
		T	1	1		1	1		T	T	1	1		1	
Madison Area Technical College	608-258-2416	X	X												X
McKissock, LP	800-328-2008			1	2	3	4	A	В		D				X
Mid-State Technical College	715-422-5358 www.mstc.edu		X											X	
Milwaukee Area Technical College	414-456-5330 www.matc.edu	X	х											X	X
Moraine Park Technical College	920-924-3289 www.morainepark.edu	X	X	1	2	3	4	A	В		D			X	
MPS School of Real Estate	414-313-2329 www.mps-web.com			1	2	3	4	A			D			X	X
Negotiation Expertise	720-937-0520 www.thereni.com											Certified Negotiation Expert (CNE)		X	

School	Contact Information	Pre-Lic	ense Courses		C	onti		g Eo urse		tion		6-Hour	Other	Course Ins Mo	
School	Contact Information	Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	С	D	Designation Courses	Other	Classroom	Distance
			T		1	1	1		T	ı		Γ	Т	1	Τ
Northcentral Technical College	715-803-1665 www.ntc.edu/ce/regsiter			1	2	3	4	A	В	С	D			X	X
Northeast Wisconsin Technical College	920-498-5459 janice.keller@nwtc.edu			1	2	3	4	A	В	С	D			X	X
Robbins and Lloyd Career Training Institute	414-464-0800 www.robbinsandlloyd.net	X	Х	1	2	3	4	A	В	С	D			X	X
Shorewest Real Estate Institute	414-476-1231 www.shorewest.com	X	X	1	2	3	4		В		D		13/hr On-site DVD	X	X
Southwest Wisconsin Technical College	www.swtc.edu			1	2	3	4		В					X	
Stark Company School of Real Estate	www.starkhomes.com			1	2	3	4	A	В					X	
The CE Shop, Inc	1-888-827-0777 www.theceshop.com			1	2	3	4	A		С					X

School	Contact Information	Pre-License Courses			Co	ontii		g Eo urse	duca s	tion		6-Hour Designation	Other	Course Ins	
School	Contact Information	Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	В	C	D	Courses	Other	Classroom	Distance
The Lorick School, LLC	608-628-0973			1	2	3	4	A	В	С	D			X	X
The Real Estate Institute	715-723-1995 www.treiwi.com	X	X	1	2	3	4		В		D			X	X
Waukesha County Technical College	262-691-5030 www.wctc.edu	X	х	1	2	3	4		В	С				X	X
Wisconsin Institute of Real Estate Education	904-412-1220 www.floridaagentcourse.com			1	2	3	4	A	В	С	D				X
Wisconsin Realtors Association School of Real Estate	800-279-1972 <u>www.wra.org</u>	X	X	1	2	3	4	A	В	С	D			Х	X